

THE DAMIANO KILBANE GROUP  
AT  
RUSSELL REAL ESTATE SERVICES

# THE BUYER'S GUIDE VOL. 1

TURNING DREAMS INTO REALTY



## Bio

Russell Real Estate Services is a family owned and operated brokerage since 1962. Russell is dedicated to providing the best real estate services for their clients. From lenders to title and even insurance, Russell has it all.

**RUSSELL**  
REAL ESTATE SERVICES

The Damiano  
Kilbane Group

Over 50 years of combined experience, The Damiano Kilbane has been together since 2017 and has helped over 500 families find their homes.

# THE BUYING PROCESS

## Pre Approval

Working directly with a lender before viewing homes is key! They are able to tell you how much you can afford and they prepare you for the whole process. Having your pre-approval ready, means you can make an offer as soon as you find your perfect home!

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## Viewing Homes

This is the fun part! You and I will work together to discover your wants and needs in a home. You will be emailed directly with homes that fit your criteria. When a home comes across that you like, we will schedule a private showing to view the home!

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## Under Contract

Once your offer on a home is accepted, you will work closely with the loan officer and myself. The loan officer will help get all of your financial documents in order and I will help with all points and dates of the purchase contract. Once your loan officer has given us the clear to close, it won't be much longer 'til I hand you the keys to your new home!